

Real Clients - Real Q & A

Why Should You Choose PBS PEO?

Q: When did you begin using PBS' PEO services?

A: We have been with PBS' PEO for a full year now as of June 1st.

Q: Was it easy to transition to the PEO services? If not, what issues did you face?

A: It was very easy (they did all the work). The only thing that was a pain, but it really wasn't, was the staff got two W-2s at the end of the year since we changed mid-year. We have about 60 employees and things went smoothly.

Q: Can you see that there was a cost savings by using the PEO services? If so, do you feel it has benefited your business?

A: For us, it was a little more expensive because I was doing all the work before and was not qualified and could not answer questions. We just used PBS for payroll and that was it. Let me tell you, it is worth the money for me. It freed me up significantly and allows me to do more strategic type work instead of paperwork.

Q: As an employee with the health and dental coverage provided by this PEO, do you find it more difficult or confusing with copays, deductibles, billings, and paying medical invoices with the secondary insurance being involved?

A: NO! It is actually just as easy as before. They have everything on one card, and I happen to have the flex plan, which is another card, but well worth it to me.

Q: How well do you like the PEO services offered by PBS, using a scale of 1-10, 10 being Extremely Satisfied?

A: I love the PEO Services and would rate them a 9. I had a few issues early on, but I met with the PEO team and we worked it out quickly. Everyone is so kind and knowledgeable.

Q: Is there anything you would advise us to think about before considering these services?

A: I just have to say that I highly recommend PBS PEO. I am not sure I could have navigated COVID stuff without them. The information is complicated and [they] helped me so much along the way. It is pricey*, but the time and energy I am saving is well worth it because I can now generate funds instead of trying to figure all this stuff out.

***Note: The cost is different for every company based on several different factors. In many cases, we generate significant savings on benefit costs. Contact us today for your free quote and let us show you how we can make your business better!**